

Job Title:

Director of Alumni Relations

Department:

Advancement

Reports To:

Dean of Advancement

FLSA Status:

Exempt - Full-time

Prepared Date:

June 6, 2021

Position Summary:

The Director of Alumni Relations is responsible for the overall engagement that strengthens affinity for St. John's Northwestern Academies among alumni, alumni parents, and other constituents. The Director serves a key position within the SJNA Advancement team as alumni often begin their re-engagement with SJNA through this office/position.

The Director of Alumni Relations will share the vision of St. John's Northwestern Academies, understand the importance of fostering a strong network of connections, and engage alumni on various platforms/media. Additionally, this position will work collaboratively with colleagues throughout all levels/departments of SJNA to maximize department initiatives, build loyalty, and foster a positive environment to cultivate support for the Academies.

Essential Duties and Responsibilities:

- Manage the planning and implementation of all alumni engagement programs and events.
- Oversee and/or provide support to all alumni events.
- Work collaboratively with Advancement staff on various constituent-focused initiatives.
- Assist in the recruitment and management of volunteers who act as class agents and ambassadors of SJNA to increase engagement.
- Implement new strategies and drive participation within the Class Agent Program.
- Continually identify and communicate information on donor leads to Advancement team for further cultivation.
- Serve as liaison to the Old Boy Alumni Association (OBAA).
- Serve as liaison to the Senior Class.
- Attend meetings for OBAA.
- Assist with the maintenance of the Academies' database and all essential records.
- Act as primary contact for on-campus alumni visits. This would include unscheduled visits.
- Work collaboratively with Advancement staff to design, implement, and manage communications targeting alumni and parents.
- Work to improve contact information.
- Serve as liaison and provide support to the Senior Class initiatives throughout the year.
- Develop, implement, and manage alumni events (on campus, local, and regional). May include travel, as needed.



 Provide support pertaining to the operations associated alumni events hosted at the chapel (weddings, funeral services, etc.)

Knowledge and Qualities:

- Preferred: Bachelor's degree from an accredited institution in a related field, plus a minimum of 5 years' experience and proven success in identification, cultivation, and stewardship of donor-base or similar work experience.
- Must be able to travel and be flexible to work occasional night and weekend hours as required by job responsibilities. Must possess a valid driver's license and have access to reliable transportation
- Excellent verbal and written communication skills
- Strong computer skills to include MS Office and database management
- Ability to maintain professional discretion and confidentiality at all times
- Ability to identify priorities and manage multiple projects
- A courteous and professional demeanor that fosters a team environment
- Ability to represent SJNA's vision and objectives to constituents
- Ability to organize and work with volunteers
- Strong analytical and problem-solving skills

Interested applicants email your resume and cover letter to careers@sjnacademies.org